**The Banker Investment Banking Awards 2024 Entry Form**

Please complete this form for all submissions in the regional and house award categories.

**Completion of this form is mandatory in order to be considered for an award.**

*(Please note, the Investment bank of the year, Independent investment bank of the year and Investment bank of the year for sustainability categories are not available for direct entry. Winners will be selected on the strength of their regional and house award entries.)*

**Entry instructions**

Complete a separate entry form for each regional and house category you choose to enter.

Please answer the questions in the entry form and send (in pdf or Word format) to: [InvestmentBankingAwards@ft.com](mailto:InvestmentBankingAwards@ft.com)by **Friday, March 1st, 2024.**

Your answers will be judged against the following criteria:

• The quality of service and execution provided to your clients

• How you overcame, or assisted your clients to overcome, obstacles and difficult market conditions

• How your bank has benefited your clients and assisted them to meet their objectives

• The extent to which environmental, social and governance considerations have been a part of your business activity and how this has benefited your clients

• How your bank has supported clients to achieve their goals on sustainability

• The extent to which your bank has introduced innovations that have benefited clients or improved market operations

You must also include relevant supporting materials e.g. deal case studies (up to three) at the end of the form, or attached to the same email as your entry form (please label clearly). Please choose deal case studies and any other additional materials carefully. Succinct and relevant entries will be more effective, anything too lengthy risks being disregarded. The best deal case studies will be entered into the judging pool for the deal awards.

Each deal case study must include the following information:

• Name of the client

• Role of your bank (e.g. joint bookrunner)

• Names and roles of any other participating banks

• Description of the deal, including background and context (e.g. market environment)

• Value (and currency) of the deal

• Transaction dates  
  
Additional content to strengthen your deal case studies may include the following:

• Highlights – what were the standout features that made the deal exceptional?

• Client objectives and specific challenges

• What obstacles were overcome and how?

• How was the deal innovative?

• Timeline of key events and developments

• Marketing strategy and tactics

• Demand by geographic distribution and investor type

• Comprehensive pricing information (including references and benchmarks)

• Aftermarket performance

• Charts, tables and graphs

For any questions about the awards, please contact Simon Duffy on [simon.duffy@ft.com](mailto:simon.duffy@ft.com).

*Please do not include confidential information, as the information provided in the entries will be included in the write-up of the awards in the May issue of The Banker*.

**Applicant details**

Bank name:

Award category:

Name of contact person (who is responsible for submitting the entry):

Job title:

Email address:

Phone number:

Postal address:

**Submission Questions**

Answers should refer to activities undertaken between January 2023 and February 2024.

1. **Service and execution**

How has your bank achieved the highest standards of service and execution for clients within this award category during the award period? This can include how you overcame (or assisted your clients to overcome) obstacles and difficult market conditions (350 words):

1. **Sustainability**

Outline how environmental, social and governance considerations have been included in your investment banking activities within this award category, and how this has benefitted your clients and supported them to achieve their goals on sustainability, during the award period (350 words):

1. **Innovation**

Please describe any innovations or improvements you have introduced during the award period within this category, which have benefitted clients or enhanced market operations (if you have introduced multiple innovations in the relevant product area or region please prioritise the most impactful example/s) (350 words):

1. **Overall**

Why do you believe your bank should win this award? Please include new information or build on your previous answers (350 words):

**Deal case studies and supporting materials**

Please include deal case studies (up to three) and any relevant supporting material below, or as attachments in the same email as your entry form (please label clearly). Please choose deal case studies and any other additional materials carefully.